The *Agile* Advantage	
Staff*RIGHT*	Addressing the Manger's Operational Reality
Forecasting Robustness • Sophisticated 4CM™ engine incorporating proprietary Multiple Model Methodology™ modeling • Built for maximum responsiveness to short and long term dynamic shifts in demand • Readily accommodates adjustments for known or anticipated changes in business • Translates workload variability into staff and resources needed to achieve desired staffing coverage and quality of care (for cost -preparedness decisions) - through **Agile Care Service Levels**™	Manual calculation is possible only with simplistic methods inadequate to deal with the true dynamics that bring cost control and reduction Rhythmic patterns and sudden changes - dynamics of all types, are a reality in today's environment Seasonal changes are hard to discern from overall trend changes, and of even greater difficulty integrating into the forecast Short term changes, both sharp swings and those of longer duration (several months) tend to mask long term demand dynamics which become virtually 'invisible to the naked eye' Cost ~ Preparedness trade-off decisions crucial to cost control are almost impossible to perform manually
Ease of use • Auto-updating from other systems • Automated calculation • Desktop availability • Responsive to organizational changes • Integrates with rather than replaces current systems and capabilities	Data collection and running calculations or managing spreadsheets and pivot tables adds tremendous additional work to an already overfilled schedule Access to any application needs to be right where people work day-in and day-out Changes in physicians, physician practice patterns, program offerings, etc. require easy real-time adjustment - No manual recalculation.
Innovative • Automated rules-driven decision making assistance assures consistency in application of staffing policies • Seamlessly incorporates current acuity methods • Enhances systems that do not provide predictive analytics; augments rather than replaces current systems and capabilities	Near term demand dynamics & resource needs are hard for managers to spot in time to consistently make meaningful staffing adjustments; too complex to handle manually Minimal time for training - no changes are required to current acuity assessment methods and clinical care practices Quickly reducing costs without disrupting operations is critical in a budget-constrained environment
Integrated resources management • Forecasts volumes in related areas and the impact on staff needed • Enables coordination of staff and resources across functional departments to maximize clinical performance at lowest practical cost	Providing efficient care delivery is impeded by cross department demand dependencies (eg ER & X-ray) Meeting core measures and Pay-for-Performance indicators requires coordinated cross departmental delivery of services Cross department demand dynamics are virtually impossible for managers to spot and deal with manually in either the near or long term
Expertise • Analytics and hospital operations experts provide guidance on understanding use of tools to most effectively reduce cost	Predictive analytics is quickly emerging as an important new tool for managers; expertise is not readily available in most provider organizations, and is not quickly learned